

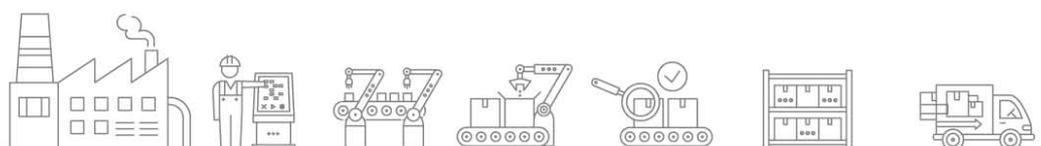
# CONFERENCE PROGRAMME

22 November 2017 | Century City Convention Centre | Cape Town



## Wednesday, 22nd November 2017

08:00	<b>REGISTRATION OPENS</b>
09:00	<b>Conference Opening:</b> Programme Director:
09:05	<b>Welcome Address:</b> Executive Mayor, Councillor Patricia de Lille: Mayor of The City of Cape Town (i)
09:15	<b>Provincial Key Note Address:</b>
09:30	<b>Manufacturing Address:</b>
10:00	<b>Key Note Address: Minister Rob Davies, Department of Trade &amp; Industry (i)</b>
10:30	<b>REFRESHMENT BREAK</b>
11:00	<b>Panel Discussion 1: The Best of Western Cape Manufacturing</b> This panel session will feature industry best practice exemplars, providing delegates with the opportunity to hear from and question industry leaders on how they are achieving success and the factors that are driving this despite the challenging economic circumstances facing companies. <b>KEY DISCUSSION POINTS:</b> <ul style="list-style-type: none"><li>• Manufacturing companies have put South Africa on the global map and can be globally competitive, what does it take to get there for both big and small companies?</li><li>• Current and future opportunities for WC Manufacturers given the current economic climate</li><li>• How to make manufacturing work in an African context, does having local knowledge help?</li><li>• How has the adoption of Industrial IoT impacted on the manufacturing industry performance? Developing the skilled workforce to meet the demands of Industry 4.0</li><li>• Lessons learned and insights gained by those manufacturers succeeding</li></ul>
12:30	<b>LUNCH</b>
13:30	<b>Panel Discussion 2: Industrialist programmes - Building an industrial financing, investment and incentives ecosystem</b> Government has many levers that it can use to support industry. One of the measures used across the world is industrial finance – which is a combination of government incentives and availability of finance for industrial firms. South Africa has a robust system of incentives for key manufacturing sectors. In addition there are financial institutions that are available to finance manufacturers. <b>KEY DISCUSSION POINTS:</b> <ul style="list-style-type: none"><li>• Incentive programmes available to Western Cape manufacturers</li><li>• How does finance fit into the eco-system of support for firms?</li><li>• Exploring the Enterprise and Supplier Development Programmes</li><li>• Example of financing models and mechanisms for SA manufacturers, are there gaps that need to be filled?</li><li>• What does the private finance sector require to invest in South Africa's manufacturing industry</li><li>• Financing models and structuring investments that leads to job creation and skills development for SA's manufacturing sector</li></ul>
15:00	<b>REFRESHMENT BREAK</b>



15:30 **Panel Discussion 3: Intra-African regional trade - How can manufacturers sell their products and services to the African market and develop export led growth**

Building investment capacity and promoting trade through investment in the rest of Africa presents great opportunities for South African companies. Investing in other African countries and supporting the industrialisation of South Africa's neighbours equally contributes to South Africa's own growth objectives.

South African companies are some of the largest investors in other parts of the African continent and it is imperative that South Africa contribute to their continental partners. Investment opportunities in other African countries should not be overlooked and companies should not merely see the continent as an export destination so that there is a view of shared growth and value addition.

For example: setting up an office in other countries, local procurement, incorporating local companies into the supply chain, bringing new opportunities into those countries for example the introduction of technologies and infrastructure development. Manufacturing companies need to take this step to further enhance industrial integration.

**KEY DISCUSSION POINTS:**

- Current and future investment opportunities for South Africa in other African countries
- How does investment led trade support the industrialisation objectives of South Africa?
- Opportunities to integrate and add value to other African countries, with reference to: - Finance and incentives - Technology issues - Infrastructure - Inputs - Environmental issues

16:45 **CLOSING REMARKS: PROGRAMME DIRECTOR**

\*PROGRAMME SUBJECT TO CHANGE

(i) denotes invited

(c) denotes confirmed